



**- supporting research and innovation**

Implementation in Poland



# Who we are

- The NCP, operating as a governmental and market Centre, **is the national competence centre for institutions and financial instruments of the EU framework programmes**, implemented by EU financial institutions, including the European Investment Bank and the European Investment Fund. The centre's activity focuses both on supporting financial institutions in obtaining guarantees and risk-sharing instruments under framework programmes, as well as on Polish entrepreneurs in accessing the offer of the EU financial instruments in Poland.
- The NCP effectively supports **activities aimed at expanding the ecosystem of financing sources for SMEs and for pro-innovation processes in Poland**.
- Due to the planned budget and the comprehensive scope of the InvestEU Programme, **the activities of the NCP will focus on the promotion and preparation of financial institutions and final recipients to participate in this programme**. The effective accession of Polish financial institutions is a prerequisite for Polish entrepreneurs to be able to use the new EU financial instruments. It is desirable to provide all stakeholders - both entrepreneurs and interested financial institutions, as well as national public institutions, with full and updated information on all available instruments - in one place and time, and to conduct a coherent and broad informational and promotional campaigns on this subject.
- The NCP **addresses its activities broadly** - not only to banks, but also to leasing and factoring companies, loan funds, guarantee funds, and capital market investors.



**INVESTEU**



Ministry of Economic Development,  
Labour and Technology



**PARP**  
PFR Group

# Who we are in the „pre-” InvestEU ecosystem



- **The first** NCP cross- sectional for all EU framework programmes
- Strengthening **Polish system of implementing** EU programmes
- Official **EIAH hub** in Poland, 2016-2020
- **204** financial institutions: involved
- **17 bn** PLN: generated new market financing for business
- **50,000** entrepreneurs: supported by 10 billion PLN preferential financing
- **7 bn** PLN: still available for financing the entrepreneurs (>0,3 bn for innovators /H2020/)
- **6.** Poland position in Junker's Plan Ranking

# Horyzont 2020 – InnovFin: Poland

(only deals supported by NCP)

## NFP results, 1Q2021:

- **4 National Financial Intermediaries** (NFI): PKO Leasing, CVI, IN II, MOC
- **280 Polish beneficiaries**
- **0,5 bn PLN** preferential financing for business



Pośrednik	Envisaged portfolio volume EUR	Budgetary allocation EUR	
PKO Leasing			
CVI			
IN II			
MOC			
	224 249 963,00	122 483 137,00	EUR
	1 009 124 833,50	551 174 116,50	PLN



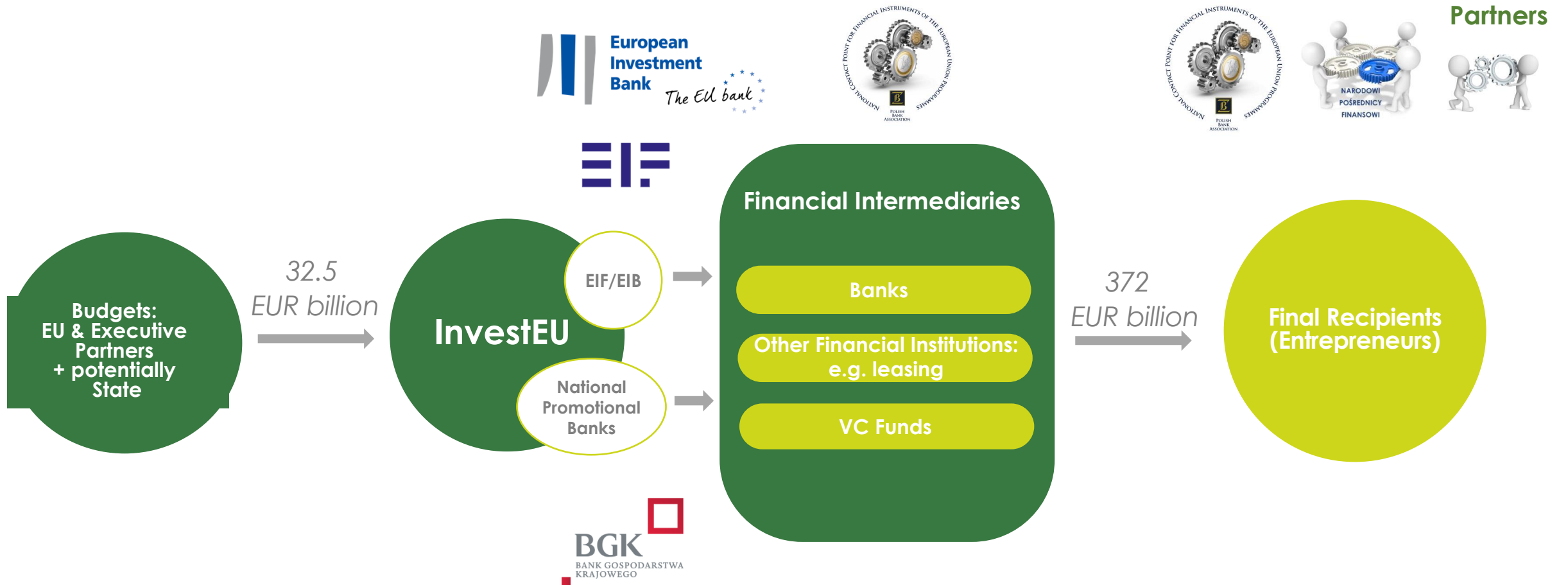
**Still available finance for pro-innovative Polish business: 0,3 bn PLN!**

More: <https://InstrumentyFinansoweUE.gov.pl/finansowanie-dla-beneficjentow/>

# InvestEU ecosystem in PL



# InvestEU Ecosystem in PL



# Cooperation advantages

## For Financial Institutions:

- Unfunded, unlimited guarantee for eligible exposures
- Significant and unlimited risk protection
- Decreasing capital requirements
- Tools for easing internal concentration and limiting restrictions on individual obligors and/or sectors
- Full delegation implementation



## For Final Recipients:

- Alternative collateral for hard-to-sell assets
- No other security required
- Lower financing price
- No initial fee
- No state aid in the case of EU-funded guarantees

# We invite you to cooperation



**INVESTEU**

## Who are we working with?

- Financial Institutions
- Organizations and financial market centres interested in EU Financial Instruments
- Organizations and business centres interested in EU Financial Instruments
- Mass media dealing with economic issues, in particular the development and support of entrepreneurship

## What are we doing within the InvestEU

- Sector/industry conferences and seminars
- Individual and group workshops as well as trainings
- Guidebooks, information and promotion campaigns
- InvestEU financial intermediary platforms
- Support of national representatives in InvestEU committees

## InvestEU schedule

- **Permanent** service and newsletters about the programme at the website: [www.InstrumentyfinansoweUE.gov.pl](http://www.InstrumentyfinansoweUE.gov.pl)
- The first EU call for cooperation with InvestEU Financial Intermediaries: **September 2021**
- NCP workshops supporting the financial candidates from Polish market: **September-December 2021**
- The first InvestEU offer for business: **December 2021**



# INVESTEU

## NCP SURVEY REPORT/2021

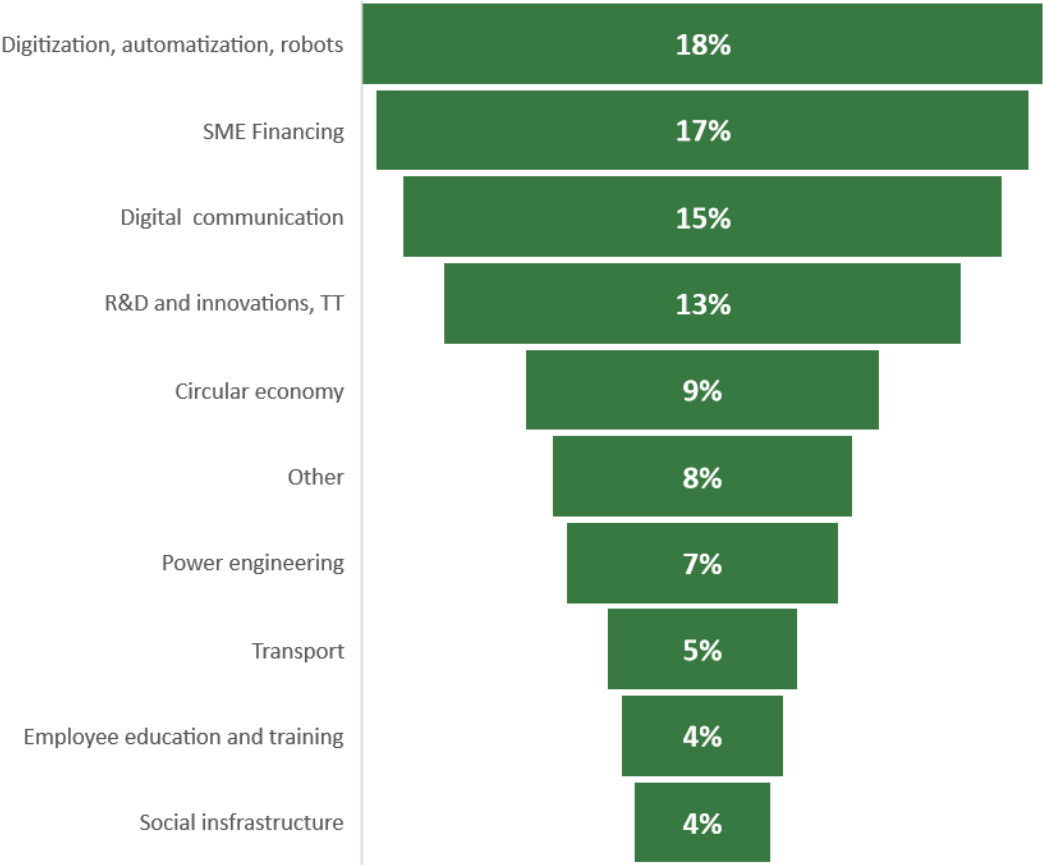


### About the research:

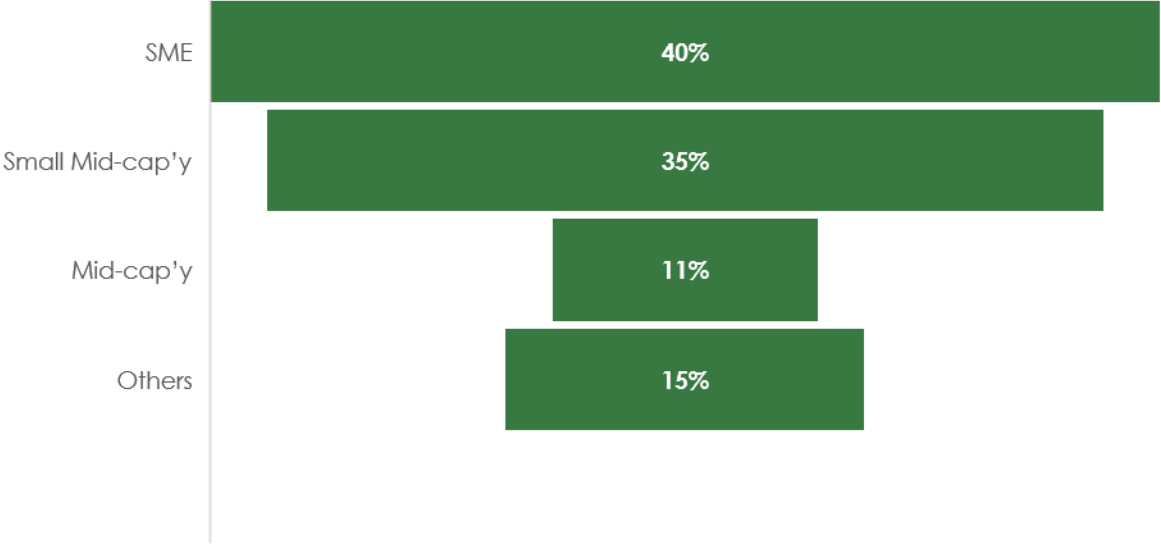
- The research organised **in cooperation with Ministry of Development Funds and Regional Policy**
- The research aim: **identifying the scope and scale of interest** expressed by Polish Financial Institutions.
- The research focus: **defining the needs and barriers connected with financing the Programme targets**, i.e.: *SMEs, scientific research, innovations and digitisation, sustainable infrastructure and social investments and skills.*
- Duration of the study: 1st Stage – 11th - 19th May 2021, 2nd Stage – 20th - 30th Sept 2021
- Respondents: banks and other financial institutions (leasing companies, factoring companies, loan funds, surety/guarantee funds, VC, agencies for development)
- **Number of responses: 91**
- Respondents breakdown by activity type: debt – 67% (Banks: 34 %, Leasing: 10 %, Loan funds: 5%,, Factoring: 5%, Guarantee/Surety Funds 4%, Other 3%), Capital Mkt entities **(VC/Equity: 37%)**
- Next slide focuses solely on Capital Market **(32 respondents)** opinions

# Planned investment fields with InvestEU

Which of the thematic areas available under InvestEU Programme would be fitting your Fund's Investment strategy?



What is the size of entities that should be included in the definition of the final recipient of investment under the InvestEU Programme?



***The main Investment fields are: digital technologies, automatization and investments in SMEs***

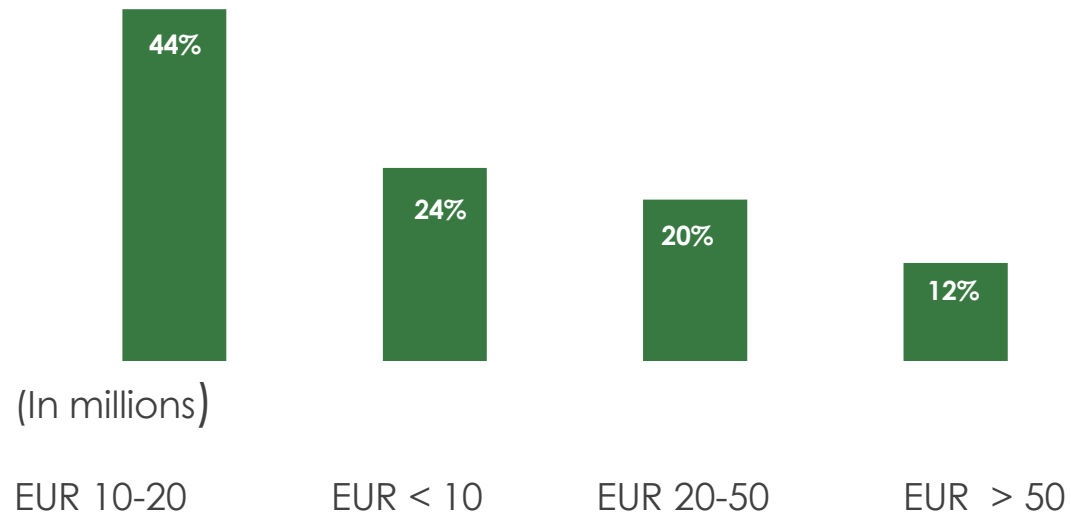
**Planned offer should be focused mainly on SMEs and Mid-caps**

# InvestEU Fund Investments. Expected parameters.



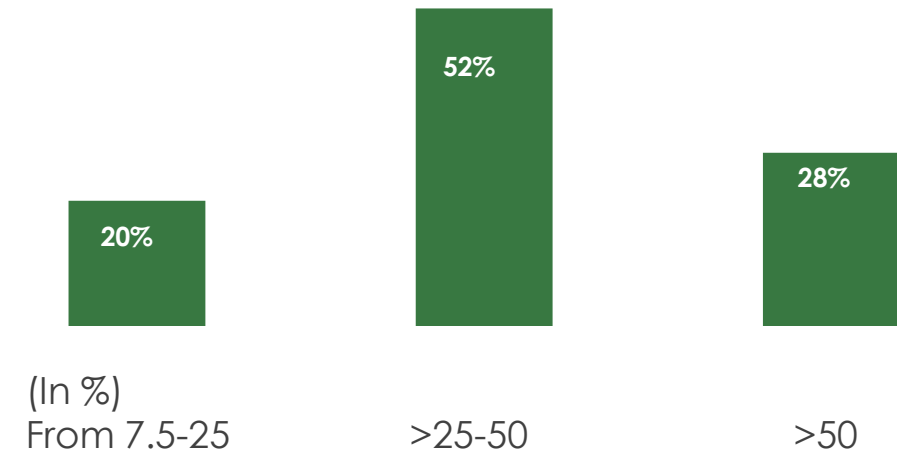
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In which of the below intervals would your optimal investment size for your Fund from Invest EU Programme be placed?



The biggest group of funds prefers investments in the interval from EUR 10 million to EUR 20 million

In which of the below intervals would the optimal share of the capital investment from Invest EU Programme in the total amount of investor liabilities of your Fund be placed?



The biggest group of funds prefers InvestEU Fund investments in the interval from 25% to 50% of the fund capitalization

## SURVEY QUESTIONNAIRE



- *just 6 questions !*
- *just 60 s to respond !*

# Survey on interest in the InvestEU



- The National Contact Point for Financial Instruments of European Union Programmes is carrying out a study aimed at identifying the scope and scale of interest in the new programme of the European Commission, offering financial instruments under the InvestEU Fund in years 2021-2027. More information about the programme is available at the website:  
<https://InstrumentyFinansoweUE.gov.pl/InvestEU-2/>.
- The research is focused on the identification of the needs and barriers in financing the Programme's objectives: small and medium-sized enterprises, scientific research, innovation and digitalisation, sustainable infrastructure as well as social investments and skills.
- The survey is anonymous and the results based on the gathered data will be presented only in the form of a collective summary.





NATIONAL  
CONTACT POINT  
FOR FINANCIAL  
INSTRUMENTS  
OF THE EUROPEAN  
UNION PROGRAMMES

**INVEST**EU

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# Thank you for your attention!

